

Retirement Strategy

for

John and Jane Doe

as at Monday, May 19, 2003

Prepared by

Andre Choquette

Choquette and Company Group Inc.

Monday, May 19, 2003

Andre Choquette
Choquette and Company Group Inc.
10662-240A St
Maple Ridge, British Columbia
V2W 2B1

Know Your Client

General Information

Type of plan : _____ Date of Plan: Monday, May 19, 2003
Reference #: _____ KYC Type: ___ New Client ___ Update

John's Information:

Name : Doe, John
Age: 49
Occupation:
Employer: From T1 tax return
Gross Income: \$116,232.74
SIN #: 000-000-000
Number of dependants : 2

Jane's Information

Doe, Jane
46
From T1 tax return
\$61,587.39
999-999-999

Combined financial Information

Registered investments: \$ 47,500.00 Non-registered investments: \$ 42,317.70
Net fixed assets: \$ 245,726.38 Deferred taxes: \$ 27,393.00

Combined net worth: \$ 308,151.08

Financial objectives

Save for retirement: *Important,* Rank = 6
Reduce income taxes: *Extremely important,* Rank = 1
Dependant's post-secondary education: *Very important,* Rank = 2
Travel/vacations: *Important,* Rank = 5

Investment objectives

Safety of principal: Extremely important, Rank = 1
Liquidity: Important, Rank = 2
Need for income: Important, Rank = 3
Capital growth: Important, Rank = 4

Risk tolerance: John - Average Jane - Average

Combined investment knowledge: *Poor*

Insurance: ___ Yes **Disability insurance:** ___ Yes **Critical illness:** _____

Dated at _____ this _____ day of _____

Plan holder signature: _____ Planner name: _____

Secondary signature: _____ Planner Signature: _____

Executive Summary Choquette and Company Group Inc.

John and Jane Doe
 123 West Street
 Burnaby, British Columbia
 V3M 6M6

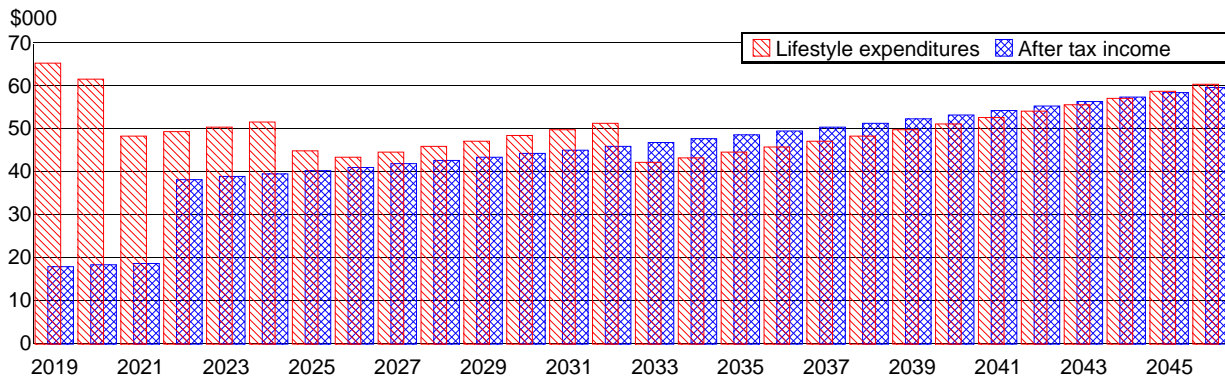
Prepared by Andre Choquette, Phone: 604-463-8202
 using financial data available as of Monday, May 19, 2003.
 Printed on Monday, May 19, 2003.

Dear John and Jane:

Thank you for allowing us to review your financial situation and help you manage your financial future. This is a summary of your current financial snapshot, along with some recommendations to move forward. Where applicable, we have taken into consideration your financial goals and objectives throughout the planning process. As well, we have made several assumptions about financial indices, interest rates and inflation. These assumptions are based on historical data and represent an educated guess about future events. Since the projections in the following recommendations are based on these assumptions, actual results may vary from the results proposed in this plan.

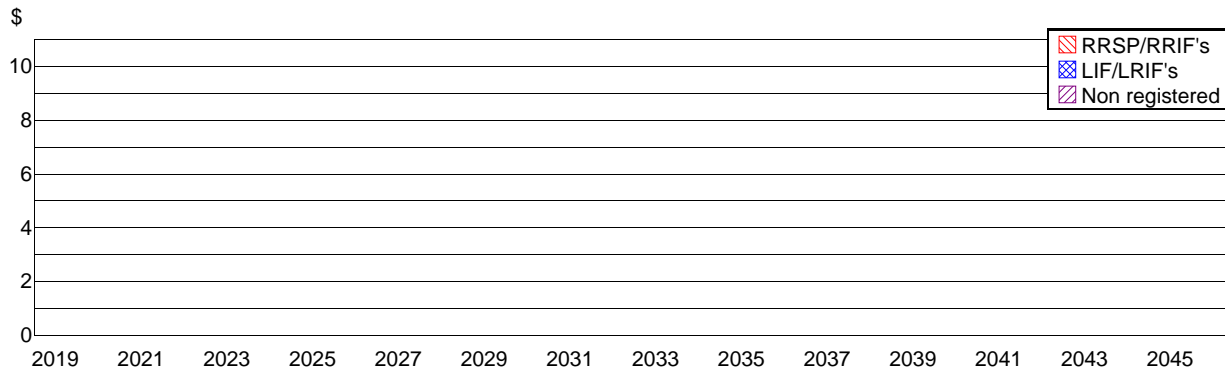
Retirement Strategy Summary

Income and Expenses



Your retirement strategy has calculated your after tax income and expenditures from 2019 to 2047. Over the duration of the retirement period, you will earn \$1,380,709, with estimated taxes of \$117,950. The resulting \$1,262,759 after tax income is compared to your estimated annual expenses, in the graph above.

Savings



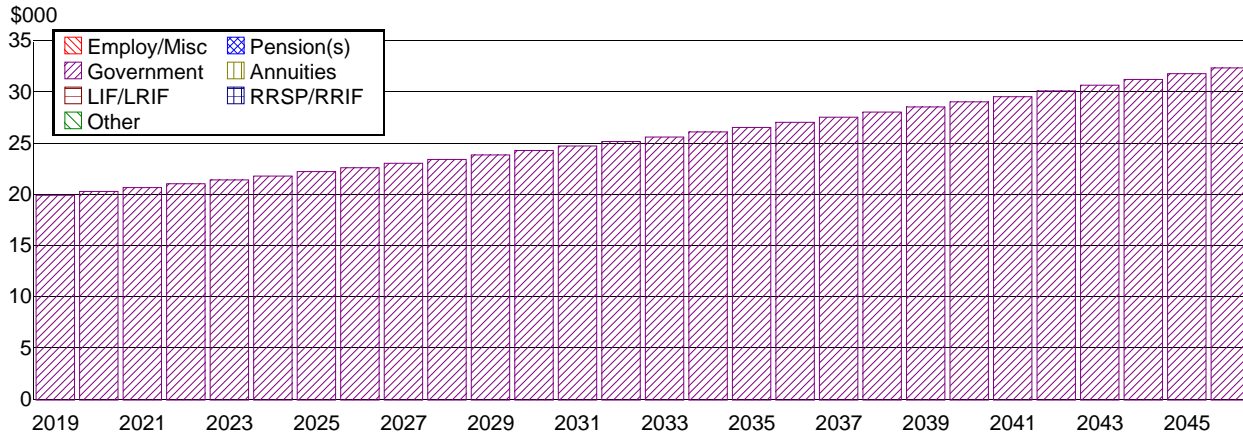
At the outset of your retirement, in 2019, the total amount of your savings is \$0. By the end of your retirement period, in 2047, you will have depleted your entire savings.

Retirement Income Summary

You have indicated that you require \$65,479 per year (in today's dollars) after tax to meet your expected retirement lifestyle expenses.

John:

Your retirement strategy specifies the following income streams for each year of retirement:

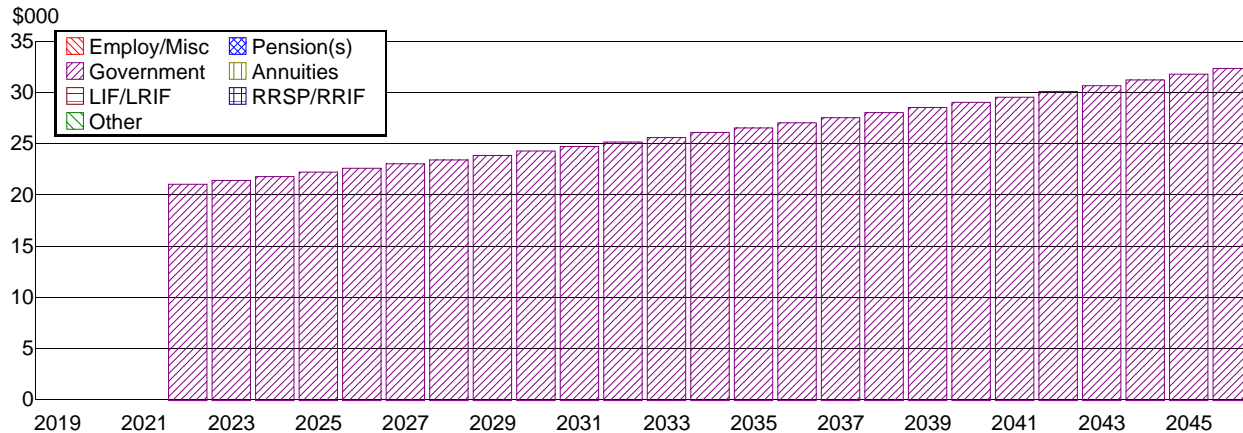


The cumulative effect of this strategy is that over the entire retirement period, you will have a before tax total income of \$720,941. With estimated tax of \$61,869, the total after tax income you will receive throughout retirement is \$659,072.

Your CPP benefit commences at age 65 with annual benefits of \$12,791.00. OAS benefits are included in your retirement strategy, with payments commencing at age 65. The OAS benefit in current dollars is \$5,440.32.

Jane:

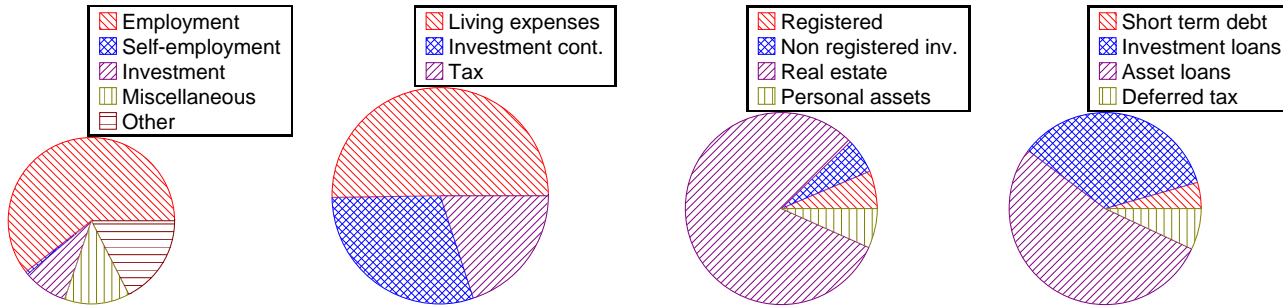
Your retirement strategy specifies the following income streams for each year of retirement:



The cumulative effect of this strategy is that over the entire retirement period, you will have a before tax total income of \$659,768. With estimated tax of \$56,081, the total after tax income you will receive throughout retirement is \$603,687.

Your CPP benefit commences at age 65 with annual benefits of \$13,494.00. OAS benefits are being included in your retirement strategy, with payments commencing at age 65. The OAS benefit in current dollars is \$5,440.32.

Combined Cash Flow and Net Worth



Cash flow income sources and uses

Sources of income

Employment income	108,170.80
Self-employment income	591.25
Investment income	15,510.07
Pension income	0.00
Miscellaneous	22,921.20
Business & other income	30,626.81
Total sources of cash	177,820.13

Uses of cash

Living expenses	67,644.00
Investment contributions	39,681.71
Estimated tax	26,724.07
Total uses of cash	134,049.78

Unallocated cash **43,770.35**

Net worth assets and liabilities

Assets

Registered investments	47,500.00
Non-registered investments	42,317.70
Real estate	583,000.00
Personal assets	46,000.00
Business assets	0.00
Other	0.00
Total assets	718,817.70

Liabilities

Short term obligations	19,175.00
Investment & business loans	144,616.76
Personal asset loans	219,481.86
Other debts	0.00
Total liabilities	383,273.62

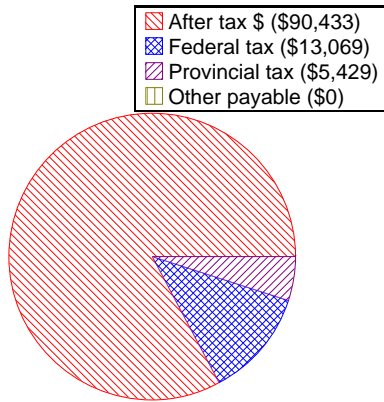
Deferred income tax **27,393.00**

Net worth **308,151.08**

The unallocated cash amount of \$ 43,770.35 is the difference between the amount you are making and the amount you are spending. This represents an opportunity to increase your wealth by investing a portion of this amount without reducing your lifestyle.

The deferred income tax amount of \$ 27,393.00 is the amount of tax you would pay today if all your assets were sold. Your net worth of \$ 308,151.08 is your total assets LESS your total liabilities and this deferred tax amount.

Tax Position



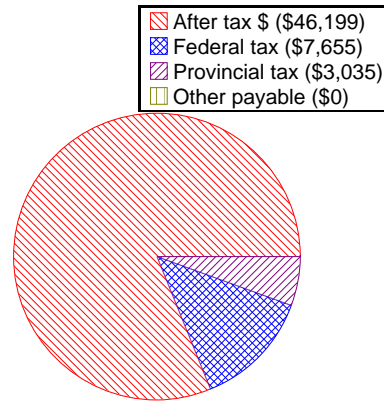
John's tax situation

Gross income	108,930.74
Total income for tax	108,930.74
Net income	97,005.67
Taxable income	74,084.47
Non-refundable tax credits	1,687.49

Federal tax	13,068.77
Other payable	0.00
Provincial tax	5,428.86

Total payable	18,497.63
Less: other credits	11,006.10

Balance owing (refund)	7,491.53
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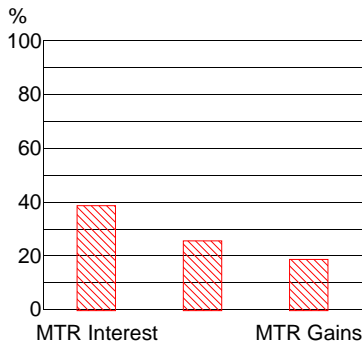
Jane's tax situation

Gross income	56,889.39
Total income for tax	56,889.39
Net income	51,120.00
Taxable income	51,120.00
Non-refundable tax credits	1,660.29

Federal tax	7,655.13
Other payable	0.00
Provincial tax	3,035.11

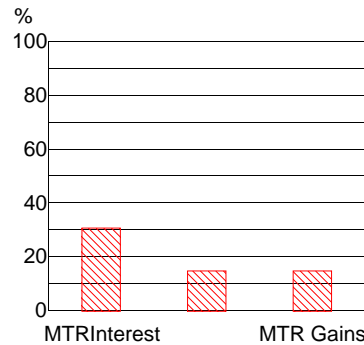
Total payable	10,690.24
Less: other credits	11,005.92

Balance owing (refund)	(315.68)
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John's Marginal Tax Rates

Interest (non-deductible) income	39.70 %
Dividend income	26.58 %
Capital gains	19.85 %



Jane's Marginal Tax Rates

Interest (non-deductible) income	31.15 %
Dividend income	15.90 %
Capital gains	15.58 %

A marginal tax rate is the percentage of tax you will pay if you make another dollar of any of the three types of income (interest, dividends or capital gains). Since each of these types is handled differently by the tax act, your three marginal tax rates are also different. For example, if John earned \$800 capital gain income, you would pay an additional \$158.80 in tax (leaving you with \$641.20). The same income earned as interest would require an additional \$317.60 (leaving you with \$482.40). Knowing these rates helps in tax planning.

Dates and ages

Date of plan May 19, 2003 Current date May 19, 2003

	Age as of Plan Date (above)	Active retirement age *	Years until retirement	Active retirement year	Passive retirement age *	Passive % of active *	Life expectancy	Year of turning 90
John	49	65	16	2019	79	80	78.2	2044
Jane	46	65	19	2022			80.3	2047

* **The concept of active and passive retirement** is used in the retirement strategy to show the reduction of lifestyle expenses as people grow older and their lifestyle naturally slows down. This results in a reduction in required savings and income stream during retirement. If you do not wish to consider passive retirement in the strategy, change the 'Passive % of active' above to 100%, otherwise, set it to a percentage of active retirement lifestyle expenses required during passive retirement.

Calculate **financial plan** from year 2003 to 2022 19 years until both spouses retire
 Calculate **retirement plan** from year 2019 to 2047 28 years from the time the first spouse retires
 until the youngest spouse reaches 90

Indexing assumptions and constant figures - As Of Jan 01 / 2003

Since these index rates and figures are used throughout the software, changing the values here will affect all related forms. If you wish a rate change to only affect a specific form, override the amount on that form.

Default % of assets to share with spouse	50.0 %
C.P.I.	1.8 %
C.C.R.A. tax bracket index	2.3 %
Average industrial wage	2.8 %
Inflation	2.8 %
Real estate index	2.0 %
Before tax equity investment return . .	9.0 %
Before tax interest investment return . .	6.0 %
Long term, Gov't of Canada bond rate .	5.5 %
Government benefit?	<input checked="" type="radio"/> OAS <input type="radio"/> Do not use OAS
Current maximum OAS benefits	5,440.32
Current threshold for OAS clawback . .	57,879.00
General annual maximum you can claim per child for child care expenses on CLE form	7,000.00

Government benefits

Consider CPP in retirement plan?	<input checked="" type="radio"/> Yes <input type="radio"/> No
Current CPP basic exemption	3,500.00
Current employee contribution rate (%)	4.950
Maximum CPP contribution	1,801.80
Maximum CPP benefits	9,615.00
Maximum CPP death benefit	2,500.00
Maximum survivor benefits (under 65) .	5,339.52
Maximum survivor benefits (65+) . . .	5,769.00
Maximum orphan benefits	2,240.52
Max. CPP disability benefit (monthly) .	974.26
Max. EI disability benefit (weekly) . . .	413.00
Current YMPE	39,900.00
Max. pension % per year of service . .	2.000
Max. pension \$ per year of service . . .	1,722.22
Maximum pensionable earnings	86,111.00

Post-secondary tuition cost index (%) - Last 5 years average thru to 2002/2003

Current index	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Average
5.1	5.1	5.7	7.9	2.2	8.1	0.5	7.7	6.8	4.6		6.1

ProFile asset category defaults and estimated income return - as of December 31

Name of asset class	Historical ROR: 15 year Avg. (2002)			Estimated annual income blend			
	Historical source	Historical return %	Historical risk	Interest	% Capital gains	% Dividends	Total %
Cash or eq.	Avg Cdn Money Market (15 yr)	5.7	1.0	100.0			100.0
Fixed	Avg Cdn Bond (15 yr)	8.3	5.5	80.0	20.0		100.0
Small & mid cap	Avg U.S Small & Mid Cap (15 yr)	8.0	20.4		80.0	20.0	100.0
Large cap	Avg U.S Large Cap (15 yr)	8.1	14.9		60.0	40.0	100.0
International	Avg Global Balanced T.A.A. (15 yr)	5.8	12.1	40.0	50.0	10.0	100.0
Sector	Avg Sector (15 yr)	6.2	18.7		80.0	20.0	100.0
Balanced	Avg Cdn. Balanced (15 yr)	7.2	8.8	40.0	40.0	20.0	100.0

ProFile asset category descriptions

Name of asset class	Description
Cash or eq.	The income from these investments is generally 100% interest.
Fixed	These investments bear primarily interest income and a little capital gains (such as most bond mutual funds).
Small & mid cap	Equity investments in small North American companies that are growth-oriented. The income is mostly capital gains and some dividends (little to no interest).
Large cap	Equity investments in large North American capitalized firms (eg. blue-chips). The income comes from some capital gains and some dividends (little to no interest).
International	Equity or fixed investments outside of North America which can bear interest, capital gain or dividend income.
Sector	These are high-risk specialized investments such resources or science and technology. The income is mostly capital gains, some dividends (little to no interest).
Balanced	Investments that maintain a balance of the three different types of income.

IFSC category mapping to ProFile asset groups

Name of standard IFSC mutual fund category	Maps to this ProFile asset group
Canadian Money Market	Cash or eq.
U.S. Money Market	Cash or eq.
Canadian Bond	Fixed
Canadian Short Term Bond	Fixed
Canadian Mortgage	Fixed
Foreign Bond	International
Canadian Small Capital	Small & mid cap
Canadian Balanced	Balanced
Global Balanced and Asset Allocation	International
Healthcare	Sector
Canadian Asset Allocation	Balanced
Canadian Income Trusts	Balanced
Canadian Equity	Small & mid cap
Canadian Large Cap Equity	Large cap
Canadian Dividend	Large cap
Canadian Small Cap Equity	Small & mid cap
Labour Sponsored Venture Capital	Small & mid cap
U.S. Equity	Large cap
U.S. Small to Mid Cap Equity	Small & mid cap
North American Equity	Small & mid cap
International Equity	International
European Equity	International
Japanese Equity	International
Asia ex-Japan Equity	International
Asia/Pacific Rim Equity	International
Emerging Markets Equity	International
Latin American Equity	International
Global Equity	International
Specialty/Miscellaneous	Sector
Science and Technology	Sector
Natural Resources	Sector
Precious Metals	Sector
Real Estate	Sector
Financial Services	Sector
Alternative Strategies	Sector

Objectives, Risk and Investor Profile

Financial objectives

Description	Importance	Rank
Save for retirement	Important	6
Reduce income taxes	Extremely important	1
Dependant's post-secondary education	Very important	2
Travel/vacations	Important	5
Preserving estate for heirs	Important	4
Paydown mortgage	Very important	3

Investment objectives

Objective	Description	Importance	Rank
Safety of principal	I do not want to lose the amount I invest. Therefore, the initial amount invested is not at risk. I understand that such investments offer lower rates of return.	Extremely important	1
Liquidity	I need to be able to easily convert investments at any time into cash with minimal loss of capital.	Important	2
Need for income	I need to have the return on investments paid to me on a regular basis, usually in the form of dividends or interest.	Important	3
Capital growth	I like investments that have a higher rate of return which are considered suitable for long term investments or aggressive investors. I understand investments like these have higher volatility (fluctuations in return) and are therefore generally considered riskier investments.	Important	4

Investment knowledge / level of service

Select one	Description
X	I don't have any investments right now. I need help with the planning, implementation and management of my investment portfolio.
	I don't have the time, inclination or knowledge to manage my investments. I need help with the planning, implementation and management of my investment portfolio.
	I don't have the time or knowledge to manage my investments. I am interested in learning more. I need help with the planning, implementation and management of my investment portfolio.
	I don't have the inclination or knowledge to manage my investments. I would like you to explain financial planning concepts in detail. I need help with the planning, implementation and management of my investment portfolio.
	I don't have the time to manage my investments. I am comfortable discussing relatively complex financial planning concepts. I need help with the planning, implementation and management of my investment portfolio.
	I am able to acquire suitable investment products myself. I am comfortable discussing relatively complex financial planning concepts. I need help with the planning of my investment portfolio.
	I spend a considerable amount of time looking at my investment portfolio. I am comfortable discussing relatively complex financial planning concepts. Therefore, I need help only with the implementation of my investment portfolio.

Notes

Date

Signature

John's Life Expectancy

Average life expectancy 76.2
 Modifier used 2
 Modified life expectancy 78.2

By default, the software assumes an average life expectancy based on the age, sex and the province of residence of the individual. You can modify

Family health history

- How many grandparents lived beyond the age of 80? . 0 1 2 3 4
- Has a parent or sibling suffered from cardiovascular disease, cancer or diabetes? Yes No
- Has either parent lived past the age of 70 without incurring a debilitating disease? Yes No

Individual health history

- Do you visit a doctor on an annual basis? Yes No
- Do you suffer from high blood pressure? Yes No
- Are you currently under a physician's care for cardiovascular disease, cancer or diabetes? Yes No
- Doctors advise that obesity is a major health concern for North Americans. What is your present weight?
1. Healthy weight
2. Between 10 to 20 pounds overweight
3. Over 20 pounds above your healthy weight

Lifestyle factors

- Do you follow a diet that is 1. Low in saturated fats
2. High in saturated fats
3. Average
- Do you follow an exercise regime? 1. Three or more times per week
2. Less than three times per week
3. Never exercise
- An alcoholic beverage equals either a glass of wine, a 12 ounce bottle of beer, or a mixed drink containing one ounce of alcohol. How much alcohol do you consume?
1. Six or more drinks, more than once a week
2. Three or four drinks, less than three times per week
3. Never more than two drinks in a day
4. Do not drink
- Select the following statement that best describes you. 1. I have never smoked
2. I have quit smoking for two years
3. I smoke less than two packs of cigarettes per day
4. I smoke two or more packs of cigarettes per day
- Stress affects all our lives. Which statement best describes the way you cope with stress?
1. I experience high levels of stress
2. I experience low levels of stress
3. I experience positive levels of stress
- Motor vehicle accidents is the leading killer of young people today. Preventative measures can help reduce the risk of driver misfortune. Select the statements that best describe you.
 I always wear my seat-belt
 I possess a clean driving record
 I've been convicted of a DWI in the last three years
 I've had one to two traffic violations in the last three years
 I've had over two traffic violations in the last three years

Jane's Life Expectancy

Average life expectancy 78.3
 Modifier used 2
 Modified life expectancy 80.3

By default, the software assumes an average life expectancy based on the age, sex and the province of residence of the individual. You can modify

Family health history

- How many grandparents lived beyond the age of 80? . 0 1 2 3 4
- Has a parent or sibling suffered from cardiovascular disease, cancer or diabetes? Yes No
- Has either parent lived past the age of 70 without incurring a debilitating disease? Yes No

Individual health history

- Do you visit a doctor on an annual basis? Yes No
- Do you suffer from high blood pressure? Yes No
- Are you currently under a physician's care for cardiovascular disease, cancer or diabetes? Yes No
- Doctors advise that obesity is a major health concern for North Americans. What is your present weight? 1. Healthy weight
2. Between 10 to 20 pounds overweight
3. Over 20 pounds above your healthy weight

Lifestyle factors

- Do you follow a diet that is 1. Low in saturated fats
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 I possess a clean driving record
 I've had one to two traffic violations in the last three years
 I've had over two traffic violations in the last three years
 I've been convicted of a DWI in the last three years

Canada pension plan

Benefit receivable at retirement Use C.P.P. Do not use C.P.P.

Index rate for CPP 1.800 %

Current maximum CPP benefit 9,615.00

	John	Jane
Payments commence at age	65	65
% benefit payable at retirement	100.0	100.0
CPP benefit at retirement (current dollars)	9,615.00	9,615.00
CPP benefit at retirement (future dollars)	12,791.00	13,494.00

Split CPP retirement benefit between spouses? Yes No

of years that spouses will have lived together at retirement A 3 A

Contributory period to retirement 47 B 47 B

Portion of CPP that can be shared (A/B) % 6.3 %

Old age security

Benefit receivable at retirement OAS Do not use OAS

Index rate for OAS 1.800 %

	John	Jane
<input checked="" type="radio"/> Calculate OAS based on income from the <u>F</u> inancial plan		
<input type="radio"/> Calculate OAS based on income from the <u>R</u> etirement strategy		
<input type="radio"/> Use the following income calculations		
Retirement income (use current dollars)		
Index retirement income? <input checked="" type="radio"/> Yes <input type="radio"/> No Index rate 2.800		
Payments commence at age?	65	65

OAS benefits in current dollars 5,440.32 5,440.32

Current income threshold for OAS clawback 57,879.00 57,879.00

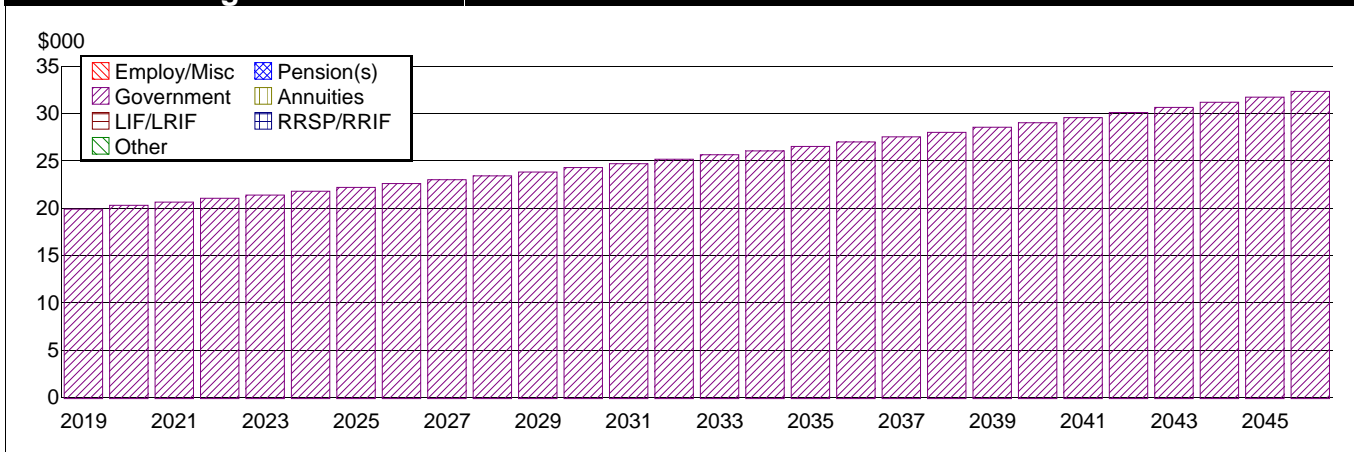
Index rate for income threshold 2.3 2.3

Income threshold for OAS clawback at retirement 83,278.17 89,157.54

Government pension schedule

Year	John				Jane				Total government pensions
	Age	Taxable income	CPP benefit	OAS	Age	Taxable income	CPP benefit	OAS	
2019	65	57,539.09	12,791	7,238	62	22,915.86			20,029
2020	66	54,237.47	13,021	7,368	63	21,600.94			20,389
2021	67	42,595.65	13,255	7,500	64	16,964.40			20,755
2022	68	43,530.28	13,494	7,635	65	17,336.63	13,494	7,635	42,258
2023	69	44,490.66	13,737	7,773	66	17,719.12	13,737	7,773	43,020
2024	70	45,478.21	13,984	7,913	67	18,112.43	13,984	7,913	43,794
2025	71	39,576.49	14,236	8,055	68	15,761.97	14,236	8,055	44,582
2026	72	38,310.05	14,492	8,200	69	15,257.59	14,492	8,200	45,384
2027	73	39,382.70	14,753	8,348	70	15,684.79	14,753	8,348	46,202
2028	74	40,485.39	15,019	8,498	71	16,123.95	15,019	8,498	47,034
2029	75	41,618.82	15,289	8,651	72	16,575.36	15,289	8,651	47,880
2030	76	42,783.00	15,564	8,807	73	17,039.01	15,564	8,807	48,742
2031	77	43,980.80	15,844	8,965	74	17,516.05	15,844	8,965	49,618
2032	78	45,212.20	16,130	9,127	75	18,006.48	16,130	9,127	50,514
2033	79	37,183.05	16,420	9,291	76	14,808.75	16,420	9,291	51,422
2034	80	38,224.24	16,715	9,458	77	15,223.41	16,715	9,458	52,346
2035	81	39,294.75	17,016	9,628	78	15,649.76	17,016	9,628	53,288
2036	82	40,395.28	17,323	9,802	79	16,088.07	17,323	9,802	54,250
2037	83	41,527.29	17,634	9,978	80	16,538.91	17,634	9,978	55,224
2038	84	42,690.04	17,952	10,158	81	17,001.99	17,952	10,158	56,220
2039	85	43,884.97	18,275	10,341	82	17,477.89	18,275	10,341	57,232
2040	86	45,113.51	18,604	10,527	83	17,967.18	18,604	10,527	58,262
2041	87	46,376.38	18,939	10,716	84	18,470.13	18,939	10,716	59,310
2042	88	47,675.00	19,280	10,909	85	18,987.33	19,280	10,909	60,378
2043	89	49,010.09	19,627	11,105	86	19,519.05	19,627	11,105	61,464
2044	90	50,382.37	19,980	11,305	87	20,065.58	19,980	11,305	62,570
2045	91	51,792.55	20,340	11,509	88	20,627.21	20,340	11,509	63,698
2046	92	53,243.49	20,706	11,716	89	21,205.07	20,706	11,716	64,844

Income during retirement for John



Notes

How would you like to view the graph below? Vertical horizontal

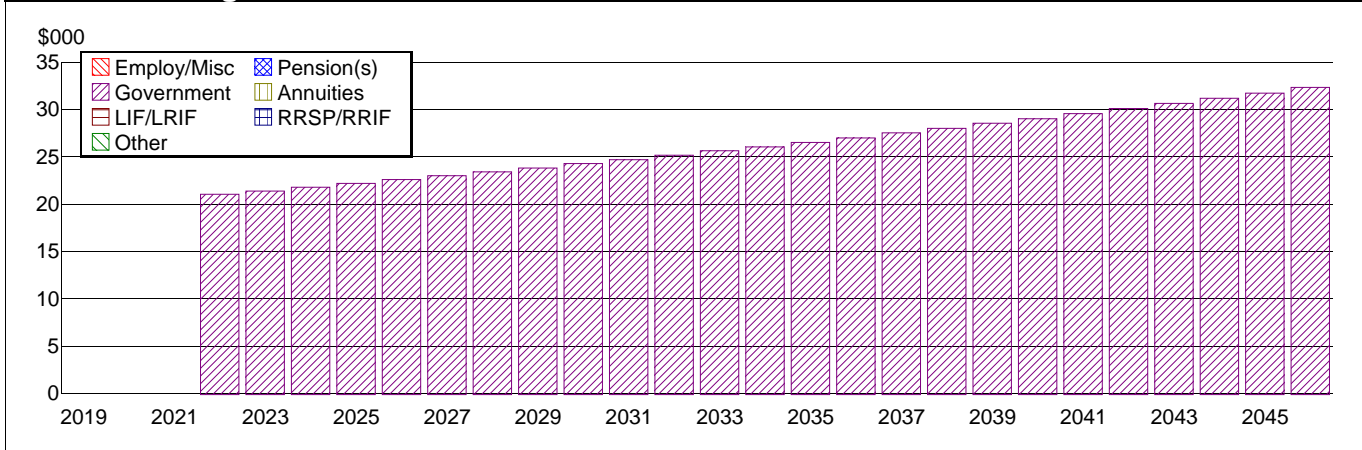
Sources of retirement funds

Year	Age	Employment (or misc.)	Pension(s)	Government Pension / Benefits	Annuity	Variable retirement income			Total	Estimated income tax
						LIF / LRIF	RRSP / RRIF	Other retirement income		
2019	65			20,029					20,029	1,908
2020	66			20,389					20,389	1,929
2021	67			20,755					20,755	1,951
2022	68			21,129					21,129	1,973
2023	69			21,510					21,510	1,995
2024	70			21,897					21,897	2,018
2025	71			22,291					22,291	2,040
2026	72			22,692					22,692	2,062
2027	73			23,101					23,101	2,085
2028	74			23,517					23,517	2,107
2029	75			23,940					23,940	2,130
2030	76			24,371					24,371	2,152
2031	77			24,809					24,809	2,175
2032	78			25,257					25,257	2,198
2033	79			25,711					25,711	2,220
2034	80			26,173					26,173	2,243
2035	81			26,644					26,644	2,265
2036	82			27,125					27,125	2,289
2037	83			27,612					27,612	2,311
2038	84			28,110					28,110	2,334
2039	85			28,616					28,616	2,357
2040	86			29,131					29,131	2,379
2041	87			29,655					29,655	2,402
2042	88			30,189					30,189	2,424
2043	89			30,732					30,732	2,447
2044	90			31,285					31,285	2,469

Sources of retirement funds

Year	Age	Employment (or misc.)	Pension(s)	Government Pension / Benefits	Annuity	Variable retirement income			Total	Estimated income tax
						LIF / LRIF	RRSP / RRIF	Other retirement income		
2045	91			31,849					31,849	2,492
2046	92			32,422					32,422	2,514

Income during retirement for Jane



Notes

How would you like to view the graph below? Vertical horizontal

Sources of retirement funds

Year	Age	Employment (or misc.)	Pension(s)	Government Pension / Benefits	Annuity	Variable retirement income			Total	Estimated income tax
						LIF / LRIF	RRSP / RRIF	Other retirement income		
2019	62									
2020	63									
2021	64									
2022	65			21,129					21,129	1,973
2023	66			21,510					21,510	1,995
2024	67			21,897					21,897	2,018
2025	68			22,291					22,291	2,040
2026	69			22,692					22,692	2,062
2027	70			23,101					23,101	2,085
2028	71			23,517					23,517	2,107
2029	72			23,940					23,940	2,130
2030	73			24,371					24,371	2,152
2031	74			24,809					24,809	2,175
2032	75			25,257					25,257	2,198
2033	76			25,711					25,711	2,220
2034	77			26,173					26,173	2,243
2035	78			26,644					26,644	2,265
2036	79			27,125					27,125	2,289
2037	80			27,612					27,612	2,311
2038	81			28,110					28,110	2,334
2039	82			28,616					28,616	2,357
2040	83			29,131					29,131	2,379
2041	84			29,655					29,655	2,402
2042	85			30,189					30,189	2,424
2043	86			30,732					30,732	2,447
2044	87			31,285					31,285	2,469

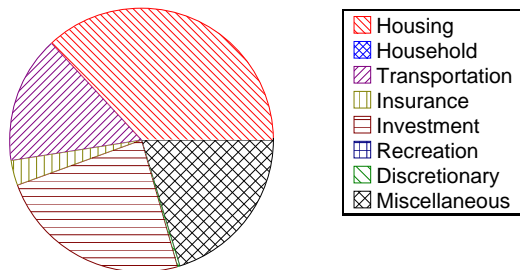
Sources of retirement funds

Year	Age	Employment (or misc.)	Pension(s)	Government Pension / Benefits	Annuity	Variable retirement income			Total	Estimated income tax
						LIF / LRIF	RRSP / RRIF	Other retirement income		
2045	88			31,849					31,849	2,492
2046	89			32,422					32,422	2,514

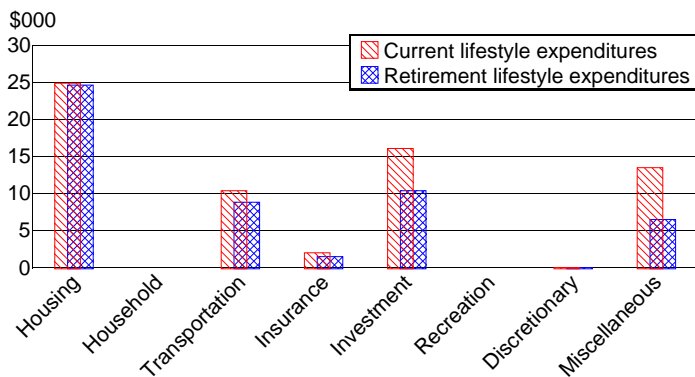
Monthly Retirement Expenditures

Summary of lifestyle expenditures (in todays dollars)				
Category	Monthly		Yearly	
	Current	At retirement	Current	At retirement
Housing	2,083.86	2,065.05	25,006.32	24,780.60
Household				
Transportation	876.51	745.03	10,518.12	8,940.36
Insurance	180.00	136.80	2,160.00	1,641.60
Investment	1,350.59	875.02	16,207.08	10,500.24
Recreation				
Discretionary	14.17	13.04	170.00	156.44
Miscellaneous	1,131.86	552.25	13,582.32	6,627.00
Total	5,637.00	4,387.19	67,644.00	52,646.24

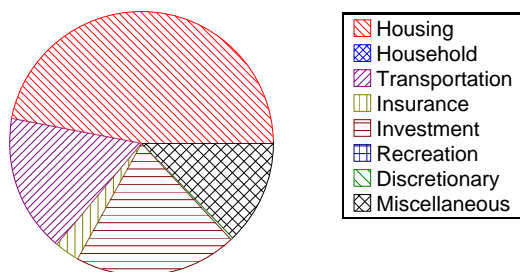
Current lifestyle expenditures



Annual expenditure comparison



Retirement lifestyle expenditures



Monthly lifestyle expenditures detail

Monthly expenditures

Current At retirement

In todays dollars

Use reduction % to estimate expenditures at retirement for all categories? Yes No

How do you wish to calculate mortgage payments through retirement?

Use reduction % From REALESTATE form(s)

Housing costs

Reduction % 9.9

Mortgage payment	1,587.19	1,587.19
Rent		
Condo fees		
Property taxes	266.67	266.67
Insurance	40.00	40.00
Utilities (water, gas and electric)	140.00	126.14
Maintenance and repairs	50.00	45.05
Other:		

Total housing costs 2,083.86 2,065.05

Transportation expenses

Reduction % 15.0

Car payments	876.51	745.03
Car insurance		
Gas/oil		
Maintenance and repairs		
Public transportation		
Other:		

Total transportation expenses 876.51 745.03

Monthly lifestyle expenditures detail

Monthly expenditures	Current	At retirement
	<i>In today's dollars</i>	
Household and living expenses	Reduction %	14.0
Food		
Telephone		
Personal care		
Clothing		
Medical/dental (direct costs)		
Child care		
Education		
Other:		
Total household and living costs		
Insurance expenses	Reduction %	24.0
Life insurance	100.00	76.00
Disability insurance	80.00	60.80
Public health care		
Private health/dental care		
Other:		
Total insurance expenses	180.00	136.80
Investment expenses	Reduction %	4.0
Professional fees, accounting, etc		
Business loan payment		
RRSP loan payment		
Investment loan payment		
Rental mortgage payment	1,350.59	875.02
Other:		
Total investment expenses	1,350.59	875.02
Recreation expenses	Reduction %	21.0
Travel		
Cable/satellite		
Recreational mortgage payment		
Recreational property expenses		
Recreation / sports equipment		
Recreation / sports facility fees		
Recreational vehicle loan payments		
Other:		
Total recreation expenses		
Discretionary	Reduction %	8.0
Gifts		
Charitable donations	14.17	13.04
Dining out		
Tobacco and alcohol		
Entertainment		
Other:		
Total discretionary expenses	14.17	13.04

Monthly lifestyle expenditures detail

Monthly expenditures	Current	At retirement
	<i>In today's dollars</i>	
Miscellaneous	Reduction %	4.0
C.P.P. contributions deducted at source	278.87	
E.I. contributions deducted at source	143.00	
Personal loan payments		
Credit card and other short term debt payments	575.26	552.25
Professional / union dues	134.73	
Other deductions from income at source		
Other:		
Total miscellaneous expenses	1,131.86	552.25

Annual Retirement Expenditures

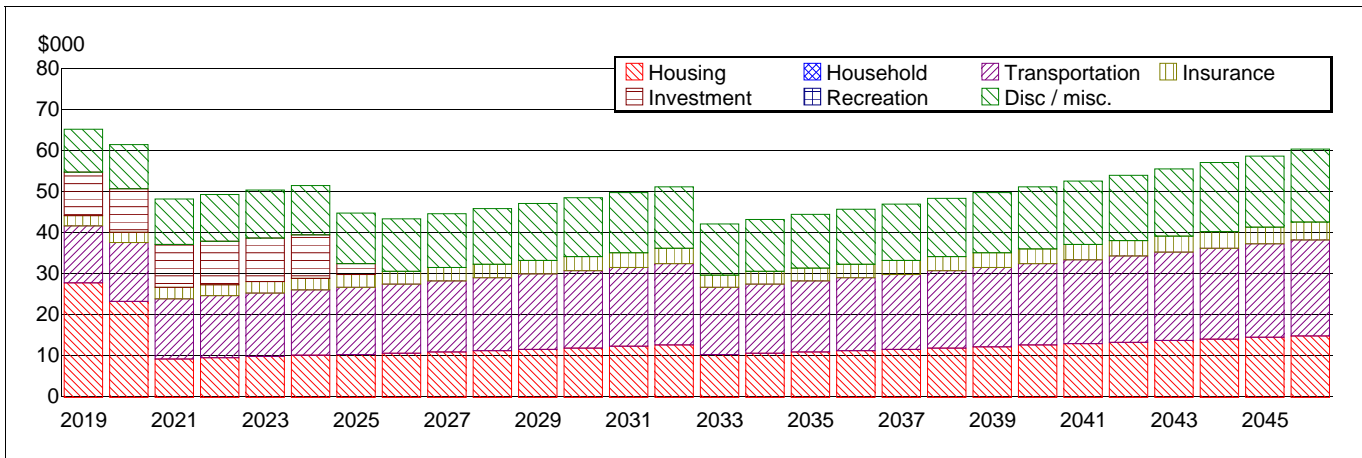
Annual retirement lifestyle expenditures (in future dollars)

Summary of annual expenditures

		Today's dollars	Future dollars
			Inflation % 2.8
Current needs	Year: 2003	67,644.00	105,225.04
Retirement	Year: 2019	52,646.24	81,894.96
Passive retirement	Year: 2033	42,116.99	42,314.00
Passive % of retirement exp.		80	

It's important to understand how much after tax money you will need to live during your retirement. This form shows the annual lifestyle expenses throughout your active retirement and the reduction in lifestyle expenditures as you naturally progress into a less active retirement.

From this information, you can plan for any excess or shortfall of income you may have during retirement.



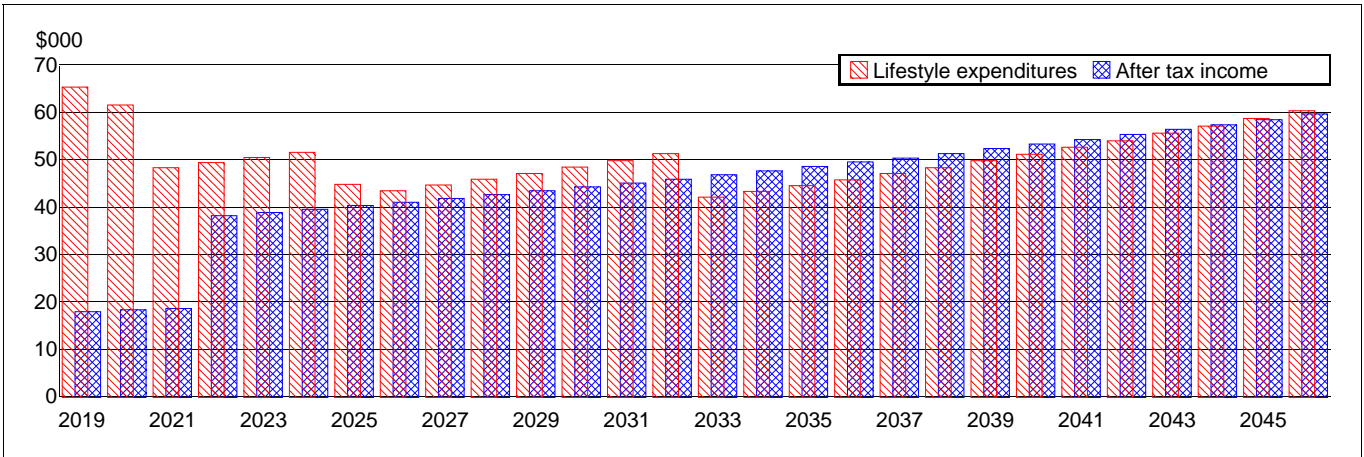
Notes

Retirement lifestyle expenditure detail

Year	Housing	Household	Transport.	Insurance	Investment	Recreation	Disc. / Misc.	Other lump sum requirement	Annual total
2019	27,966		13,907	2,554	10,500		10,552		65,479
2020	23,453		14,296	2,626	10,500		10,847		61,722
2021	9,427		14,696	2,700	10,500		11,151		48,474
2022	9,691		15,107	2,776	10,500		11,463		49,537
2023	9,962		15,530	2,854	10,500		11,784		50,630
2024	10,241		15,965	2,934	10,500		12,114		51,754
2025	10,528		16,412	3,016	2,629		12,453		45,038
2026	10,823		16,872	3,100			12,802		43,597
2027	11,126		17,344	3,187			13,160		44,817
2028	11,438		17,830	3,276			13,528		46,072
2029	11,758		18,329	3,368			13,907		47,362
2030	12,087		18,842	3,462			14,296		48,687
2031	12,425		19,370	3,559			14,696		50,050
2032	12,773		19,912	3,659			15,107		51,451
2033	10,505		16,376	3,009			12,424		42,314
2034	10,799		16,835	3,093			12,772		43,499

Retirement lifestyle expenditure detail

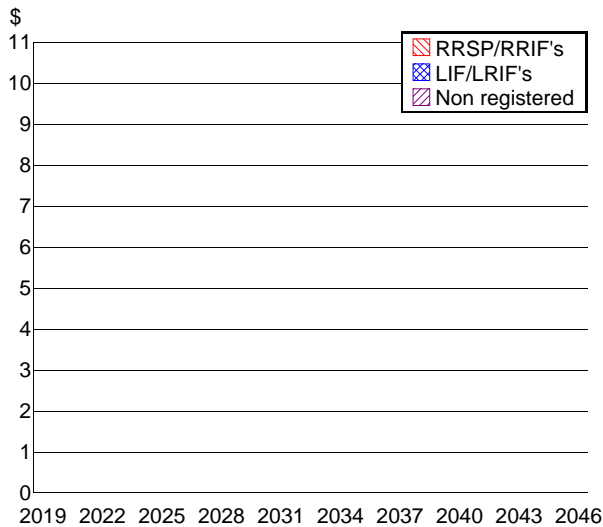
Year	Housing	Household	Transport.	Insurance	Investment	Recreation	Disc. / Misc.	Other lump sum requirement	Annual total
2035	11,101		17,306	3,180			13,130		44,717
2036	11,412		17,791	3,269			13,498		45,970
2037	11,732		18,289	3,361			13,876		47,258
2038	12,060		18,801	3,455			14,265		48,581
2039	12,398		19,327	3,552			14,664		49,941
2040	12,745		19,868	3,651			15,075		51,339
2041	13,102		20,424	3,753			15,497		52,776
2042	13,469		20,996	3,858			15,931		54,254
2043	13,846		21,584	3,966			16,377		55,773
2044	14,234		22,188	4,077			16,836		57,335
2045	14,633		22,809	4,191			17,307		58,940
2046	15,043		23,448	4,308			17,792		60,591



Calculation options

Savings balance throughout retirement

Value at beginning of retirement (2019)	0
Value at end of year 2033	0
Value at end of retirement (2046) . . .	0



Graph options: 1. Couple 2. John 3. Jane

After tax lifestyle expenditures

	First year lifestyle
<input checked="" type="radio"/> Transfer from RLEAnnual	65,479
<input type="radio"/> Make equal to available income . .	0
<input type="radio"/> Use this amount	0
Index annually? <input checked="" type="radio"/> Yes <input type="radio"/> No . %	2.8
Start in year	2019
Stop in year	2047
Use passive retirement? <input checked="" type="radio"/> Yes <input type="radio"/> No . %	80.0
Passive retirement year	2033

Retirement income summary

Income	John	Jane	Total
Employment/misc.	0	0	0
CPP/Gov't benefits	720,941	659,768	1,380,709
Pensions	0	0	0
Annuities	0	0	0
LIF/LRIF	0	0	0
RRSP/RRIF	0	0	0
Non-registered	0	0	0
Before tax income	720,941	659,768	1,380,709
Less: Est. taxes	61,869	56,081	117,950
After tax income	659,072	603,687	1,262,759

Notes

Retirement strategy detail											
Year	John				Jane				Combined net after tax income	Lifestyle expenditures	Excess or (Shortfall)
	Age	Total income	Estimated tax	Est. M.T.R.	Age	Total income	Estimated tax	Est. M.T.R.			
2019	65	20,029	1,908	22.0	62	0	0	22.0	18,121	65,479	(47,358)
2020	66	20,389	1,929	22.0	63	0	0	22.0	18,460	61,722	(43,262)
2021	67	20,755	1,951	22.0	64	0	0	22.0	18,804	48,474	(29,670)
2022	68	21,129	1,973	22.0	65	21,129	1,973	22.0	38,312	49,537	(11,225)
2023	69	21,510	1,995	22.0	66	21,510	1,995	22.0	39,030	50,630	(11,600)
2024	70	21,897	2,018	22.0	67	21,897	2,018	22.0	39,758	51,754	(11,996)
2025	71	22,291	2,040	22.0	68	22,291	2,040	22.0	40,502	45,038	(4,536)
2026	72	22,692	2,062	22.0	69	22,692	2,062	22.0	41,260	43,597	(2,337)
2027	73	23,101	2,085	22.0	70	23,101	2,085	22.0	42,032	44,817	(2,785)
2028	74	23,517	2,107	22.0	71	23,517	2,107	22.0	42,820	46,072	(3,252)
2029	75	23,940	2,130	22.0	72	23,940	2,130	22.0	43,620	47,362	(3,742)
2030	76	24,371	2,152	22.0	73	24,371	2,152	22.0	44,438	48,687	(4,249)
2031	77	24,809	2,175	22.0	74	24,809	2,175	22.0	45,268	50,050	(4,782)
2032	78	25,257	2,198	22.0	75	25,257	2,198	22.0	46,118	51,451	(5,333)
2033	79	25,711	2,220	22.0	76	25,711	2,220	22.0	46,982	42,314	4,668
2034	80	26,173	2,243	22.0	77	26,173	2,243	22.0	47,860	43,499	4,361
2035	81	26,644	2,265	22.0	78	26,644	2,265	22.0	48,758	44,717	4,041
2036	82	27,125	2,289	22.0	79	27,125	2,289	22.0	49,672	45,970	3,702
2037	83	27,612	2,311	22.0	80	27,612	2,311	22.0	50,602	47,258	3,344
2038	84	28,110	2,334	22.0	81	28,110	2,334	22.0	51,552	48,581	2,971
2039	85	28,616	2,357	22.0	82	28,616	2,357	22.0	52,518	49,941	2,577
2040	86	29,131	2,379	22.0	83	29,131	2,379	22.0	53,504	51,339	2,165
2041	87	29,655	2,402	22.0	84	29,655	2,402	22.0	54,506	52,776	1,730
2042	88	30,189	2,424	22.0	85	30,189	2,424	22.0	55,530	54,254	1,276
2043	89	30,732	2,447	22.0	86	30,732	2,447	22.0	56,570	55,773	797
2044	90	31,285	2,469	22.0	87	31,285	2,469	22.0	57,632	57,335	297
2045	91	31,849	2,492	22.0	88	31,849	2,492	22.0	58,714	58,940	(226)
2046	92	32,422	2,514	22.0	89	32,422	2,514	22.0	59,816	60,591	(775)